

Presented By:





DOUBLESGOLF®

Western New York PGA



WHAT

• 2-person 9-hole scramble

WHY

• Benefits

MYTHS

Facts and Fiction

HOW

Bring it to your facility

HOW MUCH

Cost Structure

MORE

Contact Us

WHAT: Doubles Golf®

- New Revenue stream
- Two-Person 9-hole Scramble Format
 - 18-holes can be played but reported as two 9-hole scores
- Four Divisions:
 - Men (2 men on a team)
 - Mixed (man and woman on a team)
 - Senior (2 persons over 60 on a team)
 - Women (2 women on a team)
- Co-founded by Jack Nicklaus & the originators of PGA Junior League



WHY: Doubles Golf®

Relaxing: 2-player scramble format, teammates can accent each other's strengths while offsetting each other's weaknesses

Inclusive: Bring in more women, millennials, new golfers & less active members to the golf facility

Recreational & Competitive: Golfers can compete in the Club Championship & can compete in Section/State Championship. Can be as competitive as players want it to be.

Innovative: Scoring system provides a rating & ranking for teams.

Convenient: Encourages 9-hole rounds at slower times.

Founded in America: First accredited program conducted for amateur golfers by the PGA of America

MYTHS vs. FACT

MYTH: Must create a new league

- Can use existing leagues
- Allow members not in leagues to have a competitive outlet

MYTH: More work for the professional

- Tee times can be booked through the shop
- Section provides marketing material

FACT: Drives golf business to the professional

• Participants return for lessons, more rounds, practice facility, food & beverage

FACT: Provide competition for amateur golfers

• Scoring system applies a rating; Division (A,B,C), Flight (1,2,3), Rating Combination (i.e. A1)

HOW: Introduce Doubles Golf®

FORMAT SUGGESTIONS

- Open door policy to Doubles Golf ® Teams
 - Teams can book any open tee time at your facility and play during the week then post scores to the rating system
- Existing leagues use the scoring system
 - Leagues that already exist register as Doubles Golf Team and post league scores to Doubles Golf® scoring system
 - Or choose a night a week they incorporate Doubles Golf®
- Doubles Golf® Day
 - Designate the slower tee time days to be a day when teams can play
 - Club members invite a non-member couple to play and see the club while playing Doubles Golf (drives membership and if free visitor require the group to buy food and beverage)
- Weekly Sweep Format
 - Teams can schedule a tee time during the week and pay to get into the pool for that week or up front

HOW: Introduce Doubles Golf®

- Pair an Introduction to the Game Clinic w/ Doubles Golf®
 - A beginners golf league i.e. women's clinic learns parts of game, how to schedule tee time and play Doubles Golf scramble last couple nights
- Friday Night Doubles Golf® Night (Similar to Glen Oak GC Format)
 - Doubles Golf® is the format used and run weekly with tee times beginning in the late evening and teams ALWAYS returned to clubhouse for dinner and drinks
 - All those who played in at least 3 Friday nights, are invited to play in the Mixed Doubles Club Championships.
- Doubles Golf® Shotgun (Similar to Niagara Frontier Format)
 - 5:30pm shotgun Friday evening for teams to play nine holes and have groups from all divisions compete

HOW: Get Started

Golf Facility

- Register your Doubles Golf® facility
- Utilize marketing material to advertise Doubles Golf® at your facility
- Host Doubles Golf® Club Championship (Week with any tee time OR one day event)
- Send your top teams to compete at the Section/State Championship





HOW: Get Started



WNYPGA & Doubles Golf®

- Provide marketing material and promote your golf facility
- WNYPGA hosts Section/State Doubles Golf® Championship
- Doubles Golf® provides scoring system
- Doubles Golf® hosts USA
 National Amateur Championship

HOW MUCH: Cost Structure

- Teams pay \$30/team (\$15/player) to sign up for Doubles Golf through the app
 - Reduced price when player joins additional team (\$25 for second team and \$20 for third)
- The Section receives \$10 a team that registers
- The Section receives \$20 for every team that registers via the Doubles Golf League format and the Professional receives \$80 for every league team
- Revenue Opportunities:
 - Increase in food & beverage
 - New memberships
 - Increased rounds from participants
 - Participants return for instruction
 - Many more!

MORE: Find Information

View the video to see where to find information!

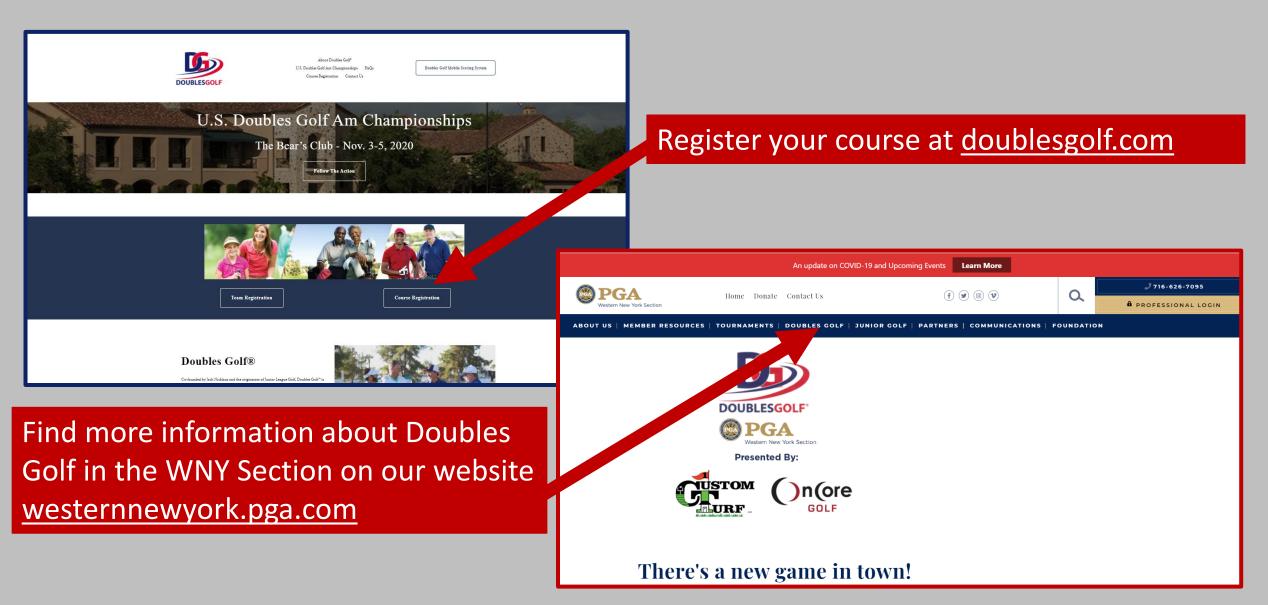
Websites to know:

www.doublesgolf.com/

westernnewyork.pga.com/doubles-golf/



MORE: Find Information



MORE: Questions

For support or materials to help promote your program contact us!



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