

June Edition 2019

# WNYPGA NEWS

Official Newsletter of the  
Western New York Section,  
PGA of America



**PGA**

Western New York Section



WESTERN NEW YORK

## BOARD OF DIRECTORS

**President**

Rob Horak, PGA

[rhorak@shadowlakegolf.com](mailto:rhorak@shadowlakegolf.com)**Vice President**

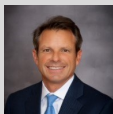
Dan Antonucci, PGA

[pgagolfman@aol.com](mailto:pgagolfman@aol.com)**Secretary**

Jake Northrup, PGA

[jakenorthrup1@gmail.com](mailto:jakenorthrup1@gmail.com)**Honorary President**

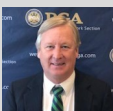
Michael O'Connor, PGA

[mjokah@aol.com](mailto:mjokah@aol.com)**Tournament Chairman**

Dwayne Randall, PGA

[randalldwayne@yahoo.com](mailto:randalldwayne@yahoo.com)**Director**

Steve Carney, PGA

[scarney@holidayvalley.com](mailto:scarney@holidayvalley.com)**Director**

Mike D'Agostino, PGA

[mikethepro@aol.com](mailto:mikethepro@aol.com)**Director**

Michael Kiel, PGA

[mkiel@rochesterr.com](mailto:mkiel@rochesterr.com)**Director**

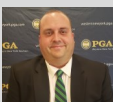
Robert King, PGA

[proshop@lccpy.com](mailto:proshop@lccpy.com)**Director**

Sean Moffat, PGA

[smoffat@ccofbuffalo.org](mailto:smoffat@ccofbuffalo.org)**Director**

Kyle Benish, PGA

[kbenish@holidayvalley.com](mailto:kbenish@holidayvalley.com)

## INSIDE THE ISSUE

- 2 FROM THE PRESIDENT'S DESK  
*Rob Horak, PGA*
- 3 EXECUTIVE DIRECTOR'S MESSAGE  
*Steven Bartkowski*
- 4 SPONSOR SPOTLIGHT—DONALD ROSS  
*Introducing Donald Ross Sport*
- 5 TOURNAMENT SCHEDULE  
*WNYPGA Tournament Schedule for June—November*
- 6 ASSISTANT PROFESSIONAL SPOTLIGHT  
*Featuring Chris Shank from The Fox Valley Club*
- 7 EMPLOYMENT BRIEF/ MESSAGE FROM NEW SALES REP.  
*Chris Kulinski, PGA, and Introduction for Curt Michels*
- 8 PGA FACILITY DIRECTORY  
*Utilize wnypga.com to promote your facilities*
- 9 PGA JUNIOR LEAGUE  
*Update on the national program*
- 10 WNYPGA JUNIOR TOUR  
*Updates on season and links for future events*
- 11 DRIVE, CHIP AND PUTT  
*Season Schedule and links to sign up*
- 12 MEMBERSHIP UPDATES  
*Congratulations to our new and promoted members*
- 13 TOURNAMENT UPDATES FROM APRIL—MAY  
*Recap and winners from 5 events in April & May*
- 14 SHOW ME THE MONEY  
*Thank you to our tournament sponsors*
- 15 OMEGA PLAYER OF THE YEAR STANDINGS  
*Current standings for all 4 POY Divisions*
- 16 BE SOCIAL WNY  
*Follow us and the Foundation on Instagram and Twitter*
- 17 2019 SENIOR PGA CHAMPIONSHIP RECAP  
*From the perspective of our new PGA Works Fellow, Jake Coles*
- 18 WHAT'S IN THE BAG  
*Interview with Taylor Page*
- 19 2019 NATIONAL CAR RENTAL PGA REACH PRO-AM  
*Raises over \$90,000 for PGA REACH and PGA REACH WNY Initiatives*
- 20 PGA HOPE WNY REPRESENTED AT THE SECRETARY'S CUP  
*Recap from the Secretary's Cup*
- 21 WNYPGA, NYSGA AND RDGA GRANT  
*\$11,500 donated to PGA programs across WNY*
- 22 MEMORIAL TOURN./ TEE IT UP FOR THE TROOPS/ DUSTER CHALLENGE  
*Memorial tournament 2020, Sign ups for Wanakah and Duster Challenge update*
- 23 PGA NATIONAL SCHOLARSHIP  
*Recipients of the 2019 National Scholarship*
- 24 LAS VEGAS PRO-AM  
*Information on the Las Vegas Pro-Am*
- 25-26 2019 SECTION PARTNERS  
*Thank you to all our Section Partners*

## CONTACT THE SECTION

Glen Oak Golf Club  
711 Smith Road  
East Amherst, NY 14051  
Main Phone/Fax: (716) 626-7095  
Steven Bartkowski (716) 313-2943  
Ric Alberico (716) 707-3814  
Bob Ashley (716) 707-3818  
[wnewyork@pgahq.com](mailto:wnewyork@pgahq.com)  
[westernnewyork.pga.com](http://westernnewyork.pga.com)

## SECTION STAFF

**Executive Director**  
Steven Bartkowski  
[sbartkowski@pgahq.com](mailto:sbartkowski@pgahq.com)

**Tournament Director**  
Ric Alberico, PGA  
[RAlberico@pgahq.com](mailto:RAlberico@pgahq.com)

**Junior Golf Director**  
Bob Ashley, PGA  
[bashley@pgahq.com](mailto:bashley@pgahq.com)



**Player Development Coordinator**  
Clementina Rodriguez  
[crodriguez@pgahq.com](mailto:crodriguez@pgahq.com)

**PGA Works Fellow**  
Jacob Coles  
[jcoles@pgahq.com](mailto:jcoles@pgahq.com)

**Junior Golf Operations Intern**  
Patrick Fries  
[pfries@pgahq.com](mailto:pfries@pgahq.com)



# FROM THE PRESIDENT'S DESK

*Rob Horak, PGA*



What an honor and privilege it has been serving as your Section President during the Senior PGA Championship at Oak Hill Country Club. Thank you to all 77 PGA Professional Volunteers, Oak Hill CC Staff, and Section Staff for making the event such a success. The week was a great celebration of both our Section and Foundation that we should all be so proud of. I also could not have been more impressed with PGA of America President, Suzy Whaley, as she constantly provided recognition to our Section and PGA Members that were out in numbers.

As the season gets full speed ahead, please don't forget to get involved around the Section. Whether it is playing in tournaments, hosting junior events, teaching PGA HOPE or serving on a Committee we need you to continue to grow. I recently sat down with our Executive Director Steve Bartkowski and we had a conversation about the biggest asset to the WNYPGA – you the PGA Professional! Every new program, initiative and partnership that Steve and his team create is centered around our PGA Members, and we both agreed that the more PGA Professionals that are involved the more success we will have.

One last reminder is the deadline for the Las Vegas Pro-Am is quickly approaching and we need your help to fill the field. The trip includes a 5-night stay at Bally's, 3 rounds of golf, shuttle service, tee gifts, prizes, a pro stipend and more. Please be sure to register your team by the July 1<sup>st</sup> deadline.

I look forward to seeing everyone out at Section Events!

Respectfully,

Rob Horak, PGA

WNYPGA Section President

# EXECUTIVE DIRECTOR'S MESSAGE

*Steve Bartkowski*



It certainly does not feel like summer yet, but June is “supposedly” the start of the summer season. It will be here soon I promise!

Personally, I love challenging times like this where you need to get creative and find new ways to engage your customers and maintain your bottom line. Throw away that “store bought map” and create your own new map. This is exactly what the WNYPGA Section is doing as we continue to enter uncharted waters and push the needle to become leaders in the region and nation. I can assure you this, the WNYPGA Section is continuing to get noticed on a National level as a leader in numerous areas, which is something we should all be proud of. It does not matter what size the Section is, just the engagement of the PGA Professional.

As Rob mentioned in his article, I just want to echo him and say, “thank you”. Thank you to all PGA Members who took time out of their busy schedules to come assist the Oak Hill CC Staff to make the 80<sup>th</sup> Senior PGA Championship a major success. The championship brought both tangible and intangible benefits to our Section and we will continue to promote your story leading up to the 2023 PGA Championship.

Finally, the Section Staff is now in the new digs at Glen Oak Golf Course. There is still much work to be done to get the office up and fully functional which we hope to have complete by this Fall for a grand opening. Please look for future communication from me regarding the ask for memorabilia to fill the space. This high traffic area is an amazing opportunity to showcase the history and future of our Section.

As always, please don't hesitate to contact me or any Staff Member if you need assistance with anything.

Respectfully,

Steven Bartkowski  
WNYPGA Executive Director



Classic Style.  
Active Fit.



DONALD ROSS  
SPORT

[DonaldRoss.com](http://DonaldRoss.com)



# 2019 WNYPGA TOURNAMENT

# #WEPLAY

## JUNE 2019

3

Elkdale Pro-Am

7

Lake View Invite

10

Children's Invite

17

Moon Brook Invite

24

Chautauqua Pro-Am



# PGA

Western New York Section

## JULY 2019

1

Web.com Qual

8

Stableford

15

Kahkwa Invite

22-23

Blaisdell Open

29

WNY Classic



# PGA

Western New York Section

## AUGUST 2019

2

Bartlett  
Pro-Am

5

H.Valley  
Pro-Am

11

Midvale  
Invita-  
tional

12

Senior  
Junior

# PGA

Western New York Section

## SEPTEMBER 2019

3

Pro-Assistant

8

Locust Hill  
Pro Am

9-10

Match Play

16

Pro Pro

20

Assistant  
Champ

# PGA

Western New York Section

## OCT/NOV 2019

Oct. 7

Shootout

Nov 18-20

Las Vegas



# PGA

Western New York Section

**[CLICK HERE FOR COMPLETE SCHEDULE AND REGISTRATION](#)**



## Assistant Professional Spotlight: Christopher Shank (Fox Valley Club)



The Assistant Professional Spotlight was started in 2018 to recognize the outstanding work that our PGA Assistant Professionals are doing at their facilities through out WNY. For the June 2019 edition, we would like to congratulate Christopher Shank, at the Fox Valley Club, on his outstanding work in the Section!

**Q: What is your original hometown?**

A: I'm originally from North Tonawanda. The military has moved me around a bit, but Western New York will always be home.

**Q: How long have you been in the PGA Program?**

A: I've been in the PGA Program since 2016. I was fortunate enough to join the team at the Golf Academy of Hawaii for three years, before moving back to Buffalo and starting at Fox Valley.

**Q: What is your tenure at The Fox Valley Club?**

A: This is my second season at The Fox Valley Club. Last year was my first year in the industry in regards to helping run a day to day operation, instead of just teaching. I feel as though seeing both sides has really helped me become more of a versatile asset, but has also grown my appreciation for what most PGA Professionals truly do.

**Q: How long have you been in the Section and have you had any other jobs?**

A: I've been in this section for 2 years now. Before here I was teaching at the Golf Academy of Hawaii, and I served 6 years before that as a United States Marine.

**Q: Have you won any section awards?**

A: More recently, me and John won the Pro/Pro Scramble event at Ravenwood. One of the most enjoyable things that this Section does, is provide local tournaments. The Assistant events are something I look forward to every month, as it's a chance for me to not only meet and enjoy a round with other local professionals, but it also allows me to share my ideas and thoughts on my operation, and also receive some of their ideas as well. I've learned quite a few different strategies from other assistants I've played with that have really helped me provide a better product to my Head Professional, John Daddario and the members here.

**Q: What/ who inspired you to get into the golf industry?**

A: I've played sports almost all of my life, but golf is the one I have the strongest passion for. I started playing when I was 16 years old, at my hometown course, Deerwood. Golf is one of the few sports that allows you to be somewhat introspective between shots, holes and even rounds. That aspect of the game has always had somewhat of an addicting impact on me. Teaching junior golf has also been a big inspiration to me. Having a small but important part in helping grow the game is something I am very passionate about. In my opinion, one of the most rewarding parts of this job, is seeing a junior golfer react to executing something they have been working on, whether a long drive, a chip in or draining a long putt.

**Q: What are your responsibilities at the club?**

A: Here at Fox Valley, my main responsibility is to assist the Head Professional in providing the best golf product that we can to our members and guests. Anything that helps bring that mission to a success, I try to give my hand in. My favorite role however is leading the junior golf programs we have. With the help from John, we have turned what was a non existent program 2 years ago, to an ever growing part that has been a highlight of ours. We also run many tournaments, outside events, and teaching clinics to the members.

**Q: Are there any fun programs you have initiated for the golfers at FVC?**

A: We are proud to be a part of PGA Jr League which has helped us grow our summer program, and introduce more kids to the game. Our Junior Golf program runs from May to August and ends with the Junior Club Championship as a culminating event. Me and John also provide our members a "Play with the Pro" program. Members can sign up to play 9 or 18 holes with either of us at select times throughout the month. This allows us to build a better relationship with them, discuss some things going on at the club, and help improve their game as well.



## EMPLOYMENT BRIEF

*Chris Kulinski, PGA*

### Fostering Communication with Your Management Team



In this ever evolving and challenging golf industry, as a Board Member or Officer, communication with your PGA management team is more important than ever. Fostering this communication and providing the incentive in the outcome can greatly improve the performance of your team as well as the relationship your Board has with them. This relationship is the key driver to your club member's enjoyment of the facility and also inspires your team to be accountable for the operations and the responsibility that comes with it.

Many think that there is a myriad of different keys to being a successful golf facility. While there are many adjectives that define success, most Board Members are surprised when the answer is a simple one – communication. Setting the stage for your managers to openly communicate on a regular basis is something that cannot be overlooked and can be very detrimental if not encouraged. Communication should go beyond the occasional verbal conversations or Board or committee meetings, and be formalized so as to provide a traceable account of the state of the Club's performance, and your manager's performance during a given time period.

In order to produce the most effective line of communication, provide your team with the impetus and incentive to produce a regular written report (executive summary) that details the key aspects of your Club's operations. Information should be received on a timely (bi-weekly or monthly) basis with a recap of departmental benchmarks such as rounds and golf fee revenues, membership levels, participation in events, food and beverage revenues, budget variance report if necessary, and staffing updates to name a few. An effective report may also include challenges faced by your management team that are real or anticipated future hurdles and suggested courses of action. Essential communication from your manager should also touch on member/customer satisfaction reporting including any periodic survey results. Along with customer satisfaction, you should be receiving information on the PGA's renewed focus on selling the attributes, programming and the benefits of golf and how this has impacted your member/customer development. Sitting down and mapping out the most important information that your Board deems important will set the stage for future reporting.

Another important part of this communication to the Board should be the production of a year-end report that details every aspect of the operation. Of importance would be participation levels, financial benchmarks, staffing information, member survey results and tournament/event recaps for the year. The culmination of all of the regular reporting information into this year-end event will make the Board much more proactive to possible policy that needs attention and also help to create a path to planning for the next season. A successful communication plan cannot be judged solely on the regular communication you receive, but by the compilation of that information into a document that will lead your facility to the best decisions for the future.

Lastly, all of this gathered reporting can make the annual review of your PGA Professional or other managers go much more smoothly and be more effective. It is much easier to sit down at a review and understand exactly what your managers have accomplished, as well as what they have had to deal with during the year and how they overcame those roadblocks. Remember, J. Paul Getty once said, "Employers only get the employees they deserve". A Board that makes the effort to produce great communication will get great employees and leaders in return! Your PGA Professional has many tools at their disposal to help enhance this process.

*Chris Kulinski, PGA is an Employment Consultant for the PGA of America. He can be contacted at (561) 366-2791 or at [ckulinski@pgahq.com](mailto:ckulinski@pgahq.com)*

## Be your Best.

# BRIDGESTONE GOLF

This note is to introduce myself as your new Territory Sales Manager and provide you with my contact information. I have been fortunate to work in Golf for my entire career with 10+ years as a Golf Professional and the last 18 years as a Golf Sales Representative. My wife (Marge) and I have returned to her hometown of Montrose, PA. (Binghamton, NY area). We have 2 sons that are attending the University of Mississippi.

I am honored to represent Bridgestone Golf. The Bridgestone ball line provides a high level of performance, consistency, and options to meet the needs of all players. Bridgestone accessories are growing in popularity every year. I look forward to working with you and your team to assist in meeting your stock and custom needs.

Please feel free to contact me by phone, text or e-mail.

Curt Michels

[cmichels@bridgestonegolf.com](mailto:cmichels@bridgestonegolf.com)

857-331-0110 - Cell



## Section Partners with Blue Golf to Help PGA Members Promote Their Facilities

For those of you who have been able to take a few minutes to view the new [wnypga.com](http://wnypga.com), we truly hope you enjoy the more professional and fully mobile responsive layout. The new Section Website has a PGA Facility Directory on the home page. Thanks to the support of our friends at Blue Golf, this Facility Directory now offers the highest ranking PGA Professional to gain access to managing and promoting their respective facility to the public/members. We have ensured that the facility directory on our website promotes only those facilities that employ PGA Members. This is just another way to show your value as a PGA Member to your respective clubs.

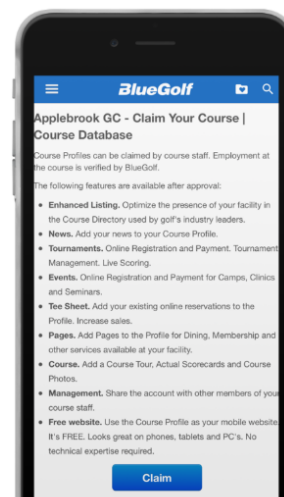
Just follow the three simple steps to the right and start using the following features (at no charge) to showcase your course:

- Update your course profile to include contact info, photos, a course tour, actual scorecard, course stats, location, potential membership information, lesson opportunities and more.
- Create tournament hole locations accessible to your member play on the app.
- Link the club's social media feeds keeping everyone up to date of recent news at the club.
- Enhanced Listing. Optimize the presence of your facility in the Course Directory used by golf's industry leaders.
- Tee Sheet. Add your existing online reservations to the Profile. Increase sales.
- Pages. Add Pages to the Profile for Dining, Membership and other services available at your facility.
- Management. Share the account with other members of your course staff.
- Free website. Use the Course Profile as your mobile website. It's FREE. Looks great on phones, tablets and PC's. No technical expertise required.

**\*Please Note:** If you do not see your facility that is tied to your PGA Membership, please contact a Section

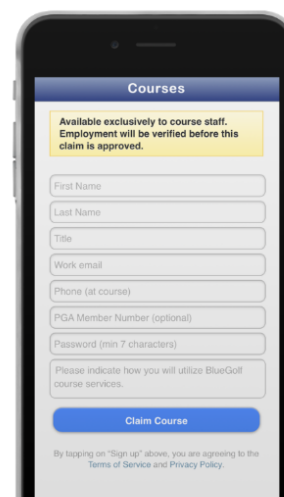
### 1 Claim your course

Go to [BlueGolf.com](http://BlueGolf.com), search for your course and click the "Claim" button at the bottom of your Course Profile.



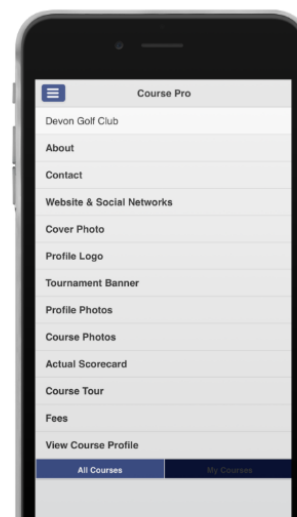
### 2 Fill out the "Claim" form

Fill out the form and click "Claim Course." Once your claim is approved (typically within 24 hours) you will receive an email notifying you that your claim was approved. You can then begin managing your course features (Course Profile, Course Tour, Hole Locations, etc.).



### 3 Manage your Course Profile

Go to your Course Profile on [BlueGolf.com](http://BlueGolf.com), click the "Manage" button at the bottom of the profile and sign in. Once signed in, you will be able to easily manage every aspect of your Course Profile. Add an About (description of course), photos, actual scorecard, Course Tour, Facebook & Twitter accounts and much more.





Pictured: WNYPGA Junior Leaguers at the Senior PGA Championship

PGA Junior League continues to grow across the Section introducing new kids to the game of golf in a fun team environment.

#### Impact to date comparative to 2018:

- ◇ There are now 39 Captains, up 5.4%
- ◇ 5 NEW Facilities
- ◇ Player registration is up 31%
- ◇ 287 New Players



#### 2019 Captains & Facilities to date:

Brookfield CC—Nick Quarantillo  
 Churchville GC—Tom Bolduc  
 Churchville GC - Dave Granata  
 Cindy Miller Golf—Cindy Miller  
 Cobblestone Creek CC—Neil Reidy  
 CC of Buffalo—Jay Sutherland  
 CC of Rochester—Rob Comerer  
 Culbertson Hills—Bob Orr  
 Downing GC—Karen Bukowski  
 Eagle Vale GC—Chris DeVincentis  
 East Aurora CC—David Jones  
 Genesee Valley GC \_ David Granata  
 Glen Oak GC—Rob Krajewski  
 Green Meadows GC—David Wedzik  
 Irondequoit CC—Erik Skiba  
 Kahkwa Club—Michael O'Connor  
 Lake Shore CC— Eric Schomske  
 Lake View CC—Steve Crane

Lancaster CC—Mike Dziabo  
 Lawrence Park GC—Scott Jenkins  
 Midvale CC—Mike Kiel  
 Monroe GC—Joe Merlin  
 Niagara Falls CC—Mike Boss  
 Oak Hill CC—Alex Wright  
 Orchard Park CC—Gary Occhino  
 Park CC—Rod Blair  
 Penfield CC—Mike D'Agostino  
 Ravenwood GC—Lauren Tallman  
 Ridgemont CC—Andy Smith  
 Seneca Hickory Stick—Joe Bock  
 Shorewood CC—Rich Conwell  
 Southern Meadows GC—Mike Clawson  
 Fox Valley CC—John Daddario  
 Transit Valley CC—John Decker  
 Wanakah CC—Marc Rosa  
 Webster GC—Tom Maloney  
 Wild Wood CC—Mike Mancari

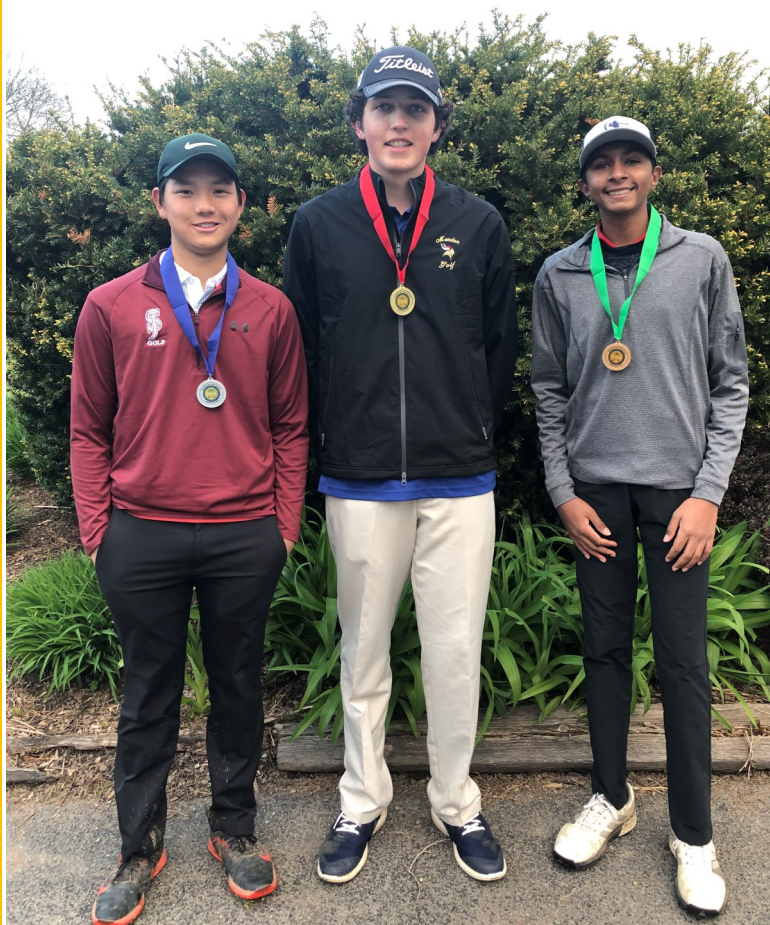


## WNYPGA JUNIOR TOUR



PGA

Western New York Section

2019  
UPDATE

Pictured: Nolan Lin, Sean Kelley and Aanjay Patel

Our WNYPGA Jr. Tour season is underway! Listed below are our last four tour events, including our first college event, and we are looking forward to getting more players involved and playing the game of golf! To register for tour events, [click here!](#)

To see the results of these four events this season, click the links below:

- [Lake Shore Country Club](#)
- [Lockport Town & Country Club](#)
- [Wild Wood Country Club](#)
- [College Series Downing GC](#)

The WNYPGA Junior Tour just finished off weekend number 5 of the season visiting both Wild Wood CC and Downing GC. This was event number 8 and 9 of the robust 36 event

Junior Tour Schedule that allows for so many young ladies and gentlemen to compete at some of the best courses around the WNYPGA Section.

Thank you to the support of those thirty-six PGA Facilities that have opened their doors for these juniors. The Tour would not be able to continue to grow without your hospitality!

And for those interested in our College Series events, please visit our website to register for upcoming College Series events!

\$50	\$25	\$50
College Series MEMBERSHIP	Jr Tour Alumni MEMBERSHIP	ONE Day 18 Hole Tournament
<small>The College Series Tour memberships are available to Men and Women who are at least 18 years old and have not reached their 25th birthday by June 15th visit <a href="http://wnypga.com">wnypga.com</a> for more information</small>		
06.17 GLEN OAK GC	07.08 LANCASTER CC	TBD PENFIELD CC

For any questions about registering for the WNYPGA Jr. Tour, please reach out to our Player Development Coordinator:

Clementina Rodriguez  
[crodriguez@pgahq.com](mailto:crodriguez@pgahq.com)



## What is it?

Drive, Chip & Putt is a free, nationwide junior golf program for boys and girls ages 7-15 that focuses on the three fundamental skills of the game — DRIVING, CHIPPING and PUTTING.



## How does it work?

Drive, Chip & Putt is conducted in four stages:

- LOCAL QUALIFYING — 188 host sites in all 50 states • SUBREGIONAL QUALIFYING — 57 host sites in 35 states
- REGIONAL QUALIFYING — 10 sites, featuring many PGA and USGA championship venues
- NATIONAL FINALS — 80 junior golfers competing at Augusta National Golf Club the Sunday before the Masters Tournament and broadcast live on Golf Channel



## How do we get started?

A parent or guardian should register each child for one local competition at [DriveChipandPutt.com](http://DriveChipandPutt.com).

Have fun learning and practicing golf skills.

Tell your friends to join.



WHEN YOU TEACH YOUR KIDS TO LOVE GOLF,  
THEY WIN FOR A LIFETIME.

LEARN MORE AT [DRIVECHIPANDPUTT.COM](http://DRIVECHIPANDPUTT.COM)



@DriveChipPutt



DriveChipandPutt



DriveChipandPutt

USGA



PGA

IT'S PLAYTIME



# CONGRATULATIONS

## NEWLY ELECTED PGA MEMBERS

***JUNE 2019***

Louis Pikula IV, **PGA, Oak Hill CC**

## NEW PGA ASSOCIATES

Andrew Duvall, **Lancaster CC**

Adam Kroll, **Transit Valley CC**

## QUARTER CENTURY MEMBERS

Tim Davis, **PGA, Buffalo Tournament Club**

Jeff Mietus, **PGA, Glen Oak CC**

John Rose, **PGA, Big Oak Driving Range**



## WNYPGA Tournament Circuit—April/May

### Touhey-Stasiak & Daddario-Shank Win WNYPGA Pro-Pro Scramble



Complete Results [HERE](#)

### Taylor Page & Brandon Grzywacz win Titleist Scratch Pro-Am



Complete Results [HERE](#)

### Brandon Grzywacz Wins WNY Open at Stafford Country Club



Complete Results [HERE](#)

### Falkner & Stasiak Tie for First at WNYAA - C. C. of Buffalo



Complete Results [HERE](#)

### Penfield C.C. Wins Club Car Pro-Officer / Superintendent



Complete Results [HERE](#)

## SIGN UP FOR DIRECT DEPOSIT

Whether you are a PGA Professional competing in events or a host facility for Section Events, help us get you paid even faster. The NEW Online safe portals below will get you registered for direct deposit. We strongly encourage all Members and Host Facilities to sign up.

[CLICK HERE](#) to register for tournament direct deposit as a PGA Professional.

[CLICK HERE](#) to register for direct deposit as a host facility.



# SHOW ME THE MONEY

## HIGHLIGHTING SECTION SPONSERS

PRO-PRO SCRAMBLE | TITLEIST SCRATCH PRO AM | WNY OPEN | WNYAA ASSISTANT AT CC OF BUFFALO | CLUB CAR PRO OFFICER/SUPERINTENDENT

### THANK YOU

The Western New York Section would like to highlight our event sponsors from the previous month of April/ May who made contributions to the WNYPGA to enhance our tournament program, educational events and other activities here on the **"Show Me the Money"** page.

Please take a moment to express your gratitude via mail, email, or social media when

#### Pro-Pro Scramble @ Ravenwood GC

##### \*SKYiGOLF (@skyigolf)

**Mike Touhey, PGA**  
Director, Business Development Advocate  
Western New York PGA  
727-463-6283  
Mike.Touhey@skyigolf.com

##### \*AM&E

**Alex Smith, PGA**  
108 Charing Road  
Syracuse, NY 13214

#### Titleist Scratch Pro-Am @ Brook-Lea Country Club

##### \*TITLEIST (@Titlist)

**Jeff Beaver, PGA**  
jeff\_beaver@acushnetgolf.com

#### WESTERN NEW YORK OPEN @ Stafford Country Club

##### \*NEW ERA (@NewEraCap)

**E.J. Flammer**, Senior Category Manager, Golf (ej.flammer@neweracap.com)  
**Brendon Burke**, Assistant Category Manager-OEM (Brendon.Burke@neweracap.com)  
New Era Cap  
160 Delaware Avenue  
Buffalo, NY 14202

#### WNY ASSISTANT TOURNAMENT—CCB @ CC of Buffalo

##### \*GOLF MAX- GOLF PRIDE (@Golfmaxusa/@golfpridegrips)

**Mike Moran**  
Golf Max  
4690 Pineview Court  
Erie, PA 16506

#### Pro-Officer/Superintendent @ Wanakah Country Club

##### \*CLUB CAR (@clubcar)

**Steve Gertner**, Territory Manager  
6740 Canterbury Trail  
Victor, NY 14564  
585-507-3970  
steve.gertner@irco.com

**Heather Keranko (Buffalo/NW PA)**  
412-235-8073 - heather.keranko@irco.com

##### \*DONALD ROSS SPORTSWEAR (@DonaldRossSportswear)

**Rob Stein**, President  
**Jon Boland**, Vice President - Sales & Marketing  
**Tanya Durni**, Sales Representative  
8500 Roll Rd, Unit J



## #WNYPGAPartners





## Professional Player of the Year Standings

### Assistants POY Points

T1: Matt Stasiak, Battistoni Golf Center, 22.50 PTS

T1: Tim Falkner, Crag Burn Golf Club, 22.50 PTS

3: Sean Moffat, Country Club of Buffalo, 18 PTS

### Professional POY Points

1: Chris Zumpano, Oak Hill Country Club, 132 PTS

2: Taylor Page, Pennfair Golf, 112 PTS

3: Ryan Swanson, Pinehurst Golf Course, 95 PTS

### Senior POY Points

1: Kirk Stauffer, PGA Life Member, 165 PTS

2: Michael O'Connor, The Kahkwa Club, 150 PTS

3: Jack Widger, Elkdale Country Club, 95 PTS

### Woman POY Points

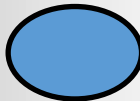
1: Stacy Harrower, The Park CC, 100 PTS

**[CLICK HERE FOR FULL STANDINGS IN ALL DIVISIONS](#)**



# BE SOCIAL WNY

Join in the conversation  
by following the  
WNYPGA and the  
Foundation on Social  
Media!



**wnypga** [Edit Profile](#)

208 posts 517 followers 218 following

**WNYPGA**  
Official Instagram of Western NY PGA.  
Founded in 1925, the Western New York PGA and its over 275 PGA Professionals help to grow the game of golf.  
[westernnewyork.pga.com/?post\\_type=sc-news&p=2833&preview=true](https://westernnewyork.pga.com/?post_type=sc-news&p=2833&preview=true)

[JUNIOR LE...](#) [SECTION C...](#) [WNYPGA J...](#) [Drive Chip ...](#) [Children Pr...](#) [PGA HOPE](#)

**pgareach\_wny** [Edit Profile](#)

26 posts 131 followers 100 following

**PGA REACH OF Western New York**  
Our mission is to positively impact the lives of youth, military, and diverse populations through the game of golf.  
<https://youtu.be/ybAgLJJ>  
[westernnewyork.pga.com/news/2019-national-car-rental-pga-reach-pro-am](https://westernnewyork.pga.com/news/2019-national-car-rental-pga-reach-pro-am)

[POSTS](#) [IGTV](#) [SAVED](#) [TAGGED](#)

[with Collin Swanton & Brian Jacobs June 14th - 16th](#)  
**Pro level instruction for your game, in your backyard.**  
Looking for the best golf instruction, but don't have enough? That's about to change. The coaching pros are making it so easy to get on the green in New York, with weekly online lessons for just \$20 a session and private in-person lessons. This is your chance to get the best instruction for your game. This is your chance to get the best instruction for your game. This is your chance to get the best instruction for your game.

[with Collin Swanton & Brian Jacobs June 14th - 16th](#)  
**Pro level instruction for your game, in your backyard.**  
Looking for the best golf instruction, but don't have enough? That's about to change. The coaching pros are making it so easy to get on the green in New York, with weekly online lessons for just \$20 a session and private in-person lessons. This is your chance to get the best instruction for your game. This is your chance to get the best instruction for your game. This is your chance to get the best instruction for your game.

**WNYPGA** [@WNYPGA](#)

Founded in 1925, the Western NY PGA (WNYPGA) and its over 275 PGA Professionals help to grow the game of golf in Buffalo, Rochester and Northwestern PA.  
East Amherst, NY  
[wnypga.com](#)  
Joined February 2011

Tweets 2,446 Following 2,071 Followers 1,375 Likes 836 Lists 0 Moments 0

**Tweets** **Tweets & replies** **Media**

**WNYPGA** @WNYPGA · Jun 5  
GOWANDA CC Jr Tournament tee times now posted at [westernnewyork.pga.com/bluegolf/weste...](https://westernnewyork.pga.com/bluegolf/weste...) #wnypga

**PGA REACH WNY** [@PGAREACHWNY](#)

The PGA REACH WNY Foundation conducts and/or supports a variety of initiatives that serve the founding pillars: youth, military, and diversity in golf.  
East Amherst, NY 14051  
[wnypga.com/foundation/](#)  
Joined April 2019  
Born January 1, 1925  
20 Photos and videos

Tweets 29 Following 77 Followers 15 Likes 18 Lists 0 Moments 0

**Tweets** **Tweets & replies** **Media**

**PGA REACH WNY** @PGAREACHWNY · Jun 5  
Learn how to play your caliber golf and support our #PGAHOPE Program at the same time with @BrianJacobsGolf

**Tour Practice Series**  
with Collin Swanton & Brian Jacobs  
June 14th - 16th  
Pro level instruction for your game, in your backyard.



# “The Works Point of View”



## The KitchenAid Senior PGA Championship



For me, this was a week filled with firsts. This was my first time at a Major Championship, the first time I got to be up close and talk to PGA competitors and it just so happened that this was my first week on the job. So, to be honest, after just graduating from college and starting my new career, I had no idea what to expect from this week. But in a word, the championship was... flabbergasting.

My first day on site at the KitchenAid Senior Championship was an experience in itself. Walking onto the course that morning was breathtaking. Seeing the plethora of different attractions and the beautiful course made me feel like I had just walked into Disney World. To reiterate, it was breathtaking, even my family couldn't believe some of the pictures I had sent them of the facility. So to say that my Senior PGA Championship experience started off

with a bang would be an understatement.

During the first few days of the championship I was plenty busy with working at the practice range, helping set up leader boards and even meeting some of the players like Esteban Toledo and Rocco Mediate. One of my favorite experiences from the week was seeing the Shotgun start on Wednesday for the practice rounds. At 8 in the morning the range went from no man's land to the place to be. Players filled the entire range and all of the practice greens in a matter of minutes. And as quickly as the area flooded, it emptied out at 8:50 for the Shotgun at 9 AM.

I also got the opportunity to work with the PGA Works team during the week and got to see a lot of amazing spots. I got to behind the ropes and get pictures of players and I even got to do a social media takeover for the PGA Works accounts. I got to see a lot of amazing sights on the course and in the clubhouse. But even though the sights were astonishing, the best part of the week was getting to meet and work with some incredible individuals.

The people who I worked the championship with truly made it a great experience. I got to work with many PGA Members of the Oak Hill staff who were well versed in the game of golf and who were more than willing to show me different aspects of the game. I also got to make connections with countless WNYPGA Professionals who I got to know very well and can't wait to work with more while I'm here in the Section. And the PGA Works team was awesome! It was great to see behind the scenes of the championship with people who were so passionate about what they do, and a special thanks to Rachel Mabee who not only helped me during the week but also helped me get into the PGA Works program.



And of course, it wouldn't be a great Senior PGA Championship without an exciting ending. Watching the last few holes of the championship was a nail-biting endeavor. I couldn't have asked for a better championship experience, and congratulations to the winner of the tournament, Ken Tanigawa.

I also got the opportunity to help with the National Car Rental PGA REACH Pro-Am the next day, where I got to help on the 15<sup>th</sup> tee with the PGA Hope staff with their event and I got to see all of the great WNYPGA Professionals compete in a great day of golf.

The KitchenAid Senior PGA Championship was a great introduction into my new job. I couldn't have asked for a better way to start my career in the PGA, and I can't wait to get more opportunities like this in the future.

-Jacob Coles, PGA REACH WNY Works Fellow



## What's In the Bag: Taylor Page

Taylor currently sits atop the OMEGA Player of the Year Race.

### 2019 Stats:

- ◆ Champion, Titleist Scratch Pro-Am
- ◆ Low Professional, WNY Open
- ◆ 1st Place Team, Children's Hospital Invitational

### **Driver:**

I play the Callaway Epic Flash Sub Zero driver lofted down to 8 degrees. The shaft on it is the Aldila Rogue Silver 70x. It's the best driver I can remember playing in quite some time. It's an easy driver to fade which is great for how I see most drives these days. This club will carry between 290 and 320 yards depending on how I'm feeling on any given day.

### **3 Wood:**

My fairway is the Callaway Rogue Sub Zero 15 degree. The shaft in it right now is the Project X Even Flow Blue 75x. This isn't a club I find needing to hit very often but does the job when it's needed. This setup is really easy to work both ways and feels amazing when hit on the screws. I'll carry this club between 270-285 yards

### **Driving Iron:**

My driving iron is a Titleist TMB 3 iron with a Dynamic Gold X-100 shaft. This is easily my favorite club in the bag. I use it regularly off the tee on most par 4's under 400 yards and can usually rely on it staying in the short stuff. It has a great soft feel to it that makes it really fun to swing. I typically carry this club about 235-240 yards.

### **Irons:**

For irons I play the Mizuno MP-18 muscle backs 4-PW with Dynamic Gold Tour Issue X-100 shafts. I've had these irons for a little over a year now and have been really happy with the performance and consistency overall. Combined with these aggressive shafts, I am very comfortable hitting these hard knowing that the ball flight typically stays in control with little curve in either direction.

### **Yardages:**

PW- 150  
9 iron- 160  
8 iron- 175  
7 iron- 185  
6 iron- 200  
5 iron- 215  
4 iron- 225

### **Wedges:**

This year I've make the switch from Vokeys to some Cleveland RTX-4 wedges in the black finish. They have Dynamic Gold Tour Issue S-400 shafts in them. I still feel like I'm adjusting to them as they don't have quite the same heavy feel of the Vokeys. But they have produced some serious spin so far and are easy to flight down so I think I'll become more comfortable with them as the season progresses.

### **Yardages:**

52 degree - 135  
56 degree - 120  
60 degree - 105

### **Putter:**

I've been experimenting with far too many putters for this early in the season. I'll be the first to admit that it's been a struggle on the greens the last month or so. However I've put hard work in these past couple weeks and have been feeling positive change in the right direction. I've settled on using the Odyssey Stroke Lab #7. So far it feels great off the face and is really easy to set up square.

### **Ball:**

I'm playing the Titleist Pro V1x. I have zero complaints about this ball. It does what I expect it to and is extremely durable. I'll often play the same one for 3 or 4 practice rounds in a row. (That is if I can keep it in my possession for that long). I don't ever see changing from this ball as it has consistently been a go to for me for years.

I always carry a multitude of gloves, Bushnell range finder (tour V2), sunscreen, water, granola bars, and a couple towels. I love the game and hope to continue progressing and getting better as time goes on. My main struggle when the game is off is trusting my ball-flight and yardages. Indecision leads to uncertain swings and unforced errors. When my confidence is high I can really get after a golf course and post a good number. I'm working on some mental conditioning and pre-shot routine oriented things right now that should help me take my game to the next level over the coming season. Good luck to all my fellow Western NY PGA professionals this season! There are some really talented guys on this circuit that always make for a great contest!



## 2019 National Car Rental PGA REACH Pro-Am Raises over \$90,000 for PGA REACH and PGA REACH WNY Initiatives



**ROCHESTER, NY** – The 2019 National Car Rental PGA REACH Pro-Am was immensely successful, raising over \$90,000 for the National and Western New York Sections of PGA REACH. We had over 100 participants compete in the Pro-Am this year, with teams consisting of both Western New York PGA Golf Professionals and amateurs. The event took place on Monday, May 27<sup>th</sup> 2019, at Oak Hill Country Club East Course.



The day kicked off with a morning registration at 8:30 am, where the Western New York Executive Director, Steve Bartkowski, greeted all of the participants. Bartkowski also gave an overview of the event and what the proceeds would be going towards, explaining that the proceeds from the day's event would be used to help fund activities for both the National and Western New York Sections of PGA Reach. These funds will be used to help support the three branches of the PGA's charitable arm, Military, Youth and Diveristy/Inclusion.

Prior to the round, teams proceeded to the 18<sup>th</sup> green, where teams were able to take pictures with the Alfred S. Bourne trophy presented at the KitchenAid Senior PGA Championship, just the day before. When all of the teams had signed in, the tournament began with a 10 a.m. shotgun to start the Pro-Am.

Through out the course, there were multiple activities for the teams to participate in to help raise additional funds for PGA Reach. There was a skins challenge run through out the day for the PGA Professionals and at the 15<sup>th</sup> tee there was a station set up to help raise awareness and funds for PGA HOPE. PGA HOPE is the branch of PGA REACH that provides assistance to service men and women and disabled veterans through the game of golf. Chris Nowak, the PGA HOPE Military and Veteran Liaison, was in attendance to help organize the activities at the 15<sup>th</sup> tee.

At the conclusion of the tournament, the participants met in the clubhouse of Oak Hill Country Club for an award ceremony and closing reception. The winners of the events and activities were presented by Steve Bartkowski. The winners of the Net Team section were Brian Jacobs, Jerry Czebiniaak, Mark Mass and Fred Mason. Winners for the Gross Team section were Chris Zumpano, Craig Heier, Tom Green Jr, and Mike DeRusso.

The 2019 National Car Rental PGA REACH Pro-Am was a huge success, and we look forward to running more events and providing new opportunities through PGA Reach in the future.

[www.westernnewyork.pga.com/foundation](http://www.westernnewyork.pga.com/foundation).

To see photos of the event [click here](#)

**More Information regarding PGA REACH:** PGA REACH is the charitable foundation of the PGA of America. The mission of PGA REACH is to positively impact the lives of youth, military, and diverse populations by enabling access to PGA Professionals, PGA Sections and the game of golf.

**More Information Regarding PGA REACH WNY:** PGA REACH WNY is the charitable arm of the Western New York Section, PGA of America. The foundation was started by local PGA Professionals with the focus of impact-



# PGA HOPE WNY Represented in Secretary's Cup



**FARMINGDALE, NY** – May 13: Eddy Andino (above), a member of the Western New York team chips onto the green during the 2019 PGA HOPE Secretary's Cup for the 101st PGA Championship held at Bethpage Black Golf Course on May 13, 2019 in Farmingdale, New York. (Photo by Montana Pritchard/PGA of America)

## PHOTOS | SIZZLE REEL VIDEO

The 4th Annual Secretary's Cup was held on Monday, May 13th in conjunction with the 101st PGA Championship at Bethpage. For the first time, the Western New York Section was invited to compete in the field against 11 other PGA HOPE (Helping Our Patriots Everywhere) Chapters across the country.

The WNY team consisted of Penfield CC Head Professional Mike D'Agostino and four PGA HOPE WNY Veteran Graduates Edy Andino, Nick Martone, Scott Smalter and Guy Ward. Format of the event was a 9-hole scramble contested on a mixture of the Red and Blue courses at Bethpage State Park. Team WNY posted a 1-under par, 35, only 4 shots off the leaders from Charleston, NY who fired a 5 – under par.

Edy Andino served in the Army for four two years in the Vietnam War and ended his term as a Private. Nick Martone served for four years in the United States Marine Corps ending as a Lance Corporal. Scott Smalter served in the United States Navy for two years ending as Lieutenant Junior Grade. Guy Ward served four years in the United States Navy as E-4. All four gentlemen have graduated from their respective PGA HOPE Chapters.





# PGA

Western New York Section



## WNYPGA, NYSGA AND RDGA GRANT \$11,500 to PGA Programs Across Western New York

**EAST AMHERST, NY** – The Foundations of the Western NY PGA, NY State Golf Association, and Rochester District Golf Association announced a grant program this past winter directly aimed in helping PGA Professionals and facilities grow the game of golf. Under the guidance of PGA REACH WNY, the collaborative initiative is anticipated to benefit the communities across Buffalo, Rochester, and Northwestern Pennsylvania.

Based around the thought of positively impacting lives through the game of golf, the organizations have provided grants to programs, led by PGA Professionals, that serve youth, individuals with disabilities, and military or diverse demographics. The goal was to award a maximum of \$10,000 in grants across the region that will initiate new programs or enhance and strengthen existing programs and they exceeded that goal by \$1,500 thanks to the support of the Allied Associations!

The following programs will be the 2019 benefactors—

- LPGA Girls Golf, Rochester, NY (Lauren Tallman, PGA)
- YMCA Afterschool Golf Program, Corry, PA (Ron Graham, PGA)
- Military Access Program, Southern Meadows GC, Rush, NY (Mike Clawson, PGA)
- First Tee of WNY PGA Junior League, Buffalo, NY (Joe Bock, PGA)
- Clubs For Kids, Buffalo, NY (Dan Antonucci, PGA)
- Forward Tee Program, Glen Oak GC, Buffalo, NY (Rob Krajewski, PGA)
- Golf University Program, Mill Creek GC, Rochester, NY (Brian Jacobs, PGA)
- General McLane High School Golf, Edinboro, PA (Bob Orr, PGA)
- Afterschool Golf Program, Lakeside CC, Penn Yan, NY (Curtis Evanicki)



## PGA PROFESSIONALS & LOCAL ORGANIZATIONS SUPPORT THE CAUSE

*PGA REACH Foundation Benefactor Events Continue to Grow*

#thxpgapro



### The Way of the Warrior Memorial Tournament Fox Valley Club

The Way of the Warrior tournament is member/guest event at The Fox Valley Club that incubates their veterans from the club and deceased members. FVC invites the Niagara Falls air force base to do a small ceremony and then have fun 18 hole red ball scramble tournament. The driveway is lined with American Flags including the flags on the golf course. **For the first time, part of proceeds this year went to the WNYPGA Reach Foundation (\$600) and now this will be annual event to support a great cause thanks to John**

### Tee It Up for the Troops Wanakah CC

This is the third year of Tee It Up for The Troops Wanakah, an event dedicated to raising funds to support veterans, active military and their families locally and nationally.

The mission of Tee It Up for the Troops Wanakah is to honor, remember, respect and support all those who have served and are serving in the armed forces for this great nation.

**In first two years, Tee It Up for the Troops Wanakah has raised almost a quarter of a million dollars with over \$20,000 given to PGA HOPE WNY.** Local groups who have benefitted include: Buffalo Healthcare for Homeless Veterans, VA WNY Health Care, Veterans One-Stop Center of WNY, Higher Ground NY Military Program, PGA Hope.

To sign up, sponsor or more information, go to the website



### 2019 Duster Challenge The Fox Valley Club

The Duster Challenge returns for its 4th year at The Fox Valley Club in Lancaster NY. This putting tournament features 18 challenging holes, a match play finish, plenty of food and fun. The tournament will determine the best putter in WNY, **with a portion of proceeds to benefit the WNYPGA Section Foundation.**

**Competition:** 18 holes of stroke play (on the putting course)  
Top 16 scores advanced to 9 hole match play playoffs

**Calendar:** Friday evening August 2nd Registration 5pm

**Competition:** Begins at 5:30

**Cost: \$50 (Early Bird Special: \$45 - Ends June 1st)**  
Includes Beer, pop, grill item, and Tee Gift

**Cause:** WNYPGA Reach Foundation

To register for the event, [click here](#)





# PGA®

## PGA FINANCIAL SCHOLARSHIP WINNERS

Western New York Section High School Winners

### Lauren E. Blair

CLASS LEVEL	SAT	ACT	WEIGHTED SAT/ACT	ACTIVITY TOTAL	WEIGHTED ACTIVITY	HIGH SCHOOL	WEIGHTED HIGH SCHOOL	SCHOLAR INDEX	WINNERS
Freshman	1070		20.06	24	5.45	3.88	58.2	83.71	

### Elise A. Praetzel

CLASS LEVEL	SAT	ACT	WEIGHTED SAT/ACT	ACTIVITY TOTAL	WEIGHTED ACTIVITY	HIGH SCHOOL	WEIGHTED HIGH SCHOOL	SCHOLAR INDEX	WINNERS
Freshman	1100		20.63	43	9.77	4.00	60	90.4	National 2019

Western New York Section College Winners

### Amelia K. Praetzel

CLASS LEVEL	CUM. GPA	WEIGHTED CUM. GPA	CURRENT GPA	WEIGHTED CURRENT GPA	COLLEGE TOTAL ACTIVITY	WEIGHTED COLLEGE ACTIVITY	SCHOLAR INDEX	WINNERS
Senior	3.95	59.25	3.95	29.63	13	5	93.88	National 2019





# PGA

Western New York Section

# LAS VEGAS PRO-AM

## HIGHLIGHTS

5 Night Stay at Bally's Hotel & Casino

Three Rounds of Golf at Paiute Resort

Sun Course

Snow Course

& Wolf Course

Shuttle Service to & from Golf Course

Adidas Tee Gift for all Amateurs

BBQ Lunch each day on the Course

Daily Team Prizes & Skins Game

Comradery Suite:

to view daily results on BlueGolf TV,

Collect Team Skins Prize, and have a cocktail

Professional Stipend

### PRO AM ENTRY FEE

Amateur Single Occupancy - \$1,695

Amateur Double Occupancy - \$1,295

## PRO-AM DETAILS

Saturday, November 16th - Arrival at Bally's

Sunday, November 17th -

\* Players on their own to enjoy Las Vegas

\* Paiute Practice Rounds available

Mon., November 18th - 10:00 am Shotgun Sun Course

\* 2 Net BB of Foursome

Tues. November 19th - 10:00 am Shotgun Snow Course

\* 1 Gross BB + 1 Net BB

Wed., November 20th - 10:00 am Shotgun Wolf Course

\* 1 Net BB Par 5's -2 Net BB Par 4's -3 Net BB Par 3's

\*\* Handicap adjustment to winning team each day.

\*\* Amateurs will receive 85% (Men) - 90% (Women)

\*\* Tee it Forward Option Available.

\*\* All Professionals must be PGA Members or Associates in good standing.

**Professionals included in Amateur Pricing. Deposit of \$1,200 per team is due by July 1st to hold your spot. No Exceptions. Payments can be made online or by check.**



## 2019 SECTION TITLE PARTNERS



## 2019 SECTION PRESENTING PARTNERS



## 2019 SECTION SUPPORTING PARTNERS



## 2019 JUNIOR PROGRAM PARTNERS

