

# GolfTEC Rochester

## Facility/Business Description:

GolfTEC is an indoor PGA recognized golf instruction facility. We teach players of all levels using state-of-the-art motion analysis equipment, high speed digital video, launch monitors, and the use of a PGA Professional. The technology in combination with a PGA Teaching Professional provides our Clients with world class golf instruction. We also offer custom club fitting, indoor practice memberships, and conditioning/exercise programs.

## Job Description:

If you're interested in working for a dynamic, growing company with room for advancement, then GolfTEC is the place for you. We currently employ over 600 Golf Professionals and have established ourselves as a leader in golf improvement with our Proven Path...Proven Results and over 5,000,000 lessons taught. Now is your chance to join our team!

Position will include coaching individual lessons, assisting in daily operations, and taking an active role in merchandising of golf equipment. A majority of the lessons are individual one-on-one sessions, but clinics, short game, and playing lessons are all also part of the GolfTEC lesson program.

- Coach and sell golf lessons to GolfTEC Clients.
- Use professional judgment and expertise to recommend lesson content, creating custom lesson plans based on playing and coaching expertise.
- Recommend appropriate GolfTEC services for each Client (ex.: TECfit, playing lessons, short game lessons, etc.)
- Attend GolfTEC University and become certified in GolfTEC instructional process.
- Take an active role in generating demand for lessons and sales.
- Participate in marketing and promotional activities as requested, including Improvement Center promotions, local guerrilla marketing efforts and community involvement.
- Maintain GolfTEC Improvement Center equipment in working order.
- Sell additional Improvement Center services and merchandise such as golf club fittings and golf equipment.
- Document each lesson given using Improvement Center systems.
- Perform daily opening functions for Improvement Center, including preparing GolfTEC systems for use.
- Participate in continuing education to enhance skills (distance learning, PGA tests, etc.).
- Any additional tasks requested by the Improvement Center Manager, City Manager, or Assistant Manager to make the Improvement Center a successful operation.

## Compensation Breakdown and/or Additional Income:

**\$28,000\*\*-\$45,000+ \*\***

Total cash compensation comes in the form of a base salary, monthly commissions, and teaching bonuses in addition to quarterly sales opportunities.

*\*\*These compensation ranges are based on your previous teaching experience, your performance level and desired GolfTEC location.*

## **Benefits**

- GolfTEC teaching professionals have two days off per week, one of them is a WEEKEND day
- 7 company holidays: New Year's Day, Easter, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, and Christmas Day
- 100% PGA dues paid by company
- Golf equipment (clubs, bag, balls, etc) – staff agreements – vary by Center.
- Continuing education allowance of \$500 / year... can be used for PGA PGM Checkpoints.

## **Experience Required:**

- Exceptional interpersonal and communication skills required
- Previous teaching experience or related schooling required
- Custom club fitting, sales, and customer service experience preferred
- PGA/LPGA Member or Apprentice preferred

## **Contact Information:**

Send Resume to: Eric Sukhenko, PGA  
[esukhenko@golftec.com](mailto:esukhenko@golftec.com)

Deadline for Resume: March 1, 2017

This is for a full time, 12 month teaching position